

May 2007

## Dear Valued Manatron Customer:

Attached is a schedule outlining your current inventory of software and/or hardware support and maintenance with pricing to be included in your upcoming budget planning activities. (This is not an invoice.)

At Manatron, we are pleased to provide these ongoing support services to you. As the leading provider of property software and services, we understand the importance of timely support in helping you run a successful operation. While the costs of building, deploying and supporting software solutions continue to grow faster than many other sectors, we strive to maintain the correct balance between price increases and service levels and to provide the best <u>value</u> for all of our clients. You can be confident knowing that as a provider of such a critical solution, Manatron is managing the business to ensure we remain a strong, stable company. This communication is part of that process.

The schedule itemizes the products, prices and coverage period, along with the billing date of the next invoice. If changes are in order, or if you prefer an alternate coverage date to coincide with your fiscal year for budgeting purposes, please contact Barbara Fitzgerald as soon as possible at 269-567-2900 x169. Cancellations require a 30-day written notification.

Thank you again for your continued business and support. We will strive to invest wisely and to continuously improve our service to you.

Sincerely,

Bill McKinzie President

Enclosure

Recorder